

## 2022 CAR Motions

**Motion 1:** Acting as a trustor, the delegates present at the virtual WSC 2022, are continuing the suspension of Article 5, Section 3 of the FIPT Operational Rules, while we make a decision about the future. The suspension will expire at the close of WSC 2023.

Maker: World Board

Intent: To extend the existing FIPT moratorium on the FIPT inspection clause in the Operating Rules for one year.

This motion will extend no changes on the FIPT deadline of the 2020 CAR FIPT motions to be brought back to the 2023 CAR and no Financial Inspections until wording is approved

Article 5, Section 3: INSPECTION OF TRUSTEE ACTIVITIES

Conditions of inspection: Any regional service committee or equivalent service body may inspect the records and operations of the Trust on behalf of the Beneficiary, provided the following conditions are met.

1. A motion to conduct an inspection of the Trust must be approved by a regional service committee or its equivalent.
2. The regional service committee wishing to inspect the Trust must assume the expense associated with the participation of its own representative in the inspection. All other costs associated with the inspection shall be borne by the Trustee.
3. The regional service committee must present a written request for inspection of the Trust, detailing its concerns and any particular areas of Trust operations it wishes to inspect.

**Motion 2:** To extend the terms of the WSC elected positions for the two Human Resource Panel Members and one WSC Cofacilitator currently set to expire in 2022 to 2023.

Maker: World Board

Intent: Keep elected positions filled until next WSC due to WSC 2022 not meeting in person. If motion fails, will leave vacant positions on World Board.

**Motion 3:** To extend the terms of the three WSC elected positions on the World Board currently set to expire in 2022 to 2023.

Maker: World Board

Intent: Keep elected positions filled until next WSC due to WSC 2022 not meeting in person. If motion fails, will leave vacant positions on World Board.

**Motion 4:** To Approve the book contained in Addendum B, "A Spiritual Principle a Day" as Fellowship-approved recovery literature.

Maker: World Board

Intent: To have an additional piece of Fellowship approved material available for use by NA members, groups, and service committees. To view the version to be accepted visit [www.na.org/SPAD](http://www.na.org/SPAD)

Financial Impact: The cost of creating this material has already been incurred. The only additional costs that would result from adopting this motion are initial production costs, which would be minimal. Approve literature to be printed and distributed to NA members.

**Motion 5:** To approve the Narcotics Anonymous World Services, Inc. budget for 2022-2023

Maker: World Board

Intent: Allow World Board to continue financial activities.

Region will hold a meeting on 3/12/22 at 10:30AM to address any questions regarding the CAR:  
Zoom Meeting ID: 961-695-3680 Password: 1953

Any questions, please email me at [aarondservice@gmail.com](mailto:aarondservice@gmail.com)

Yours in Service,  
Aaron D. (RCM)

## Motions & Survey Tally Sheet

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This tally sheet is for you to collect responses on the *Conference Agenda Report* and Conference Approval Track motions if you find it helpful. The *Interim CAR & CAT (ICC)* is available for download from the Conference webpage: [www.na.org/conference](http://www.na.org/conference). The ICC contains explanatory essays on the motions and the World Service Conference. We encourage you to familiarize yourself with all of the content. Summary videos will be available soon after the release of the ICC.

CONFERENCE AGENDA REPORT MOTIONS				
#1	Maker: World Board Acting as the trustor, the delegates present at the virtual WSC 2022, are continuing the suspension of Article 5, Section 3 of the <i>FIPT</i> Operational Rules, while we make a decision about the future. This suspension will expire at the close of WSC 2023.	Yes	No	Abs
#2	Maker: World Board To extend the terms of the WSC elected positions for the two Human Resource Panel members and one WSC Cofacilitator currently set to expire in 2022 to 2023.	Yes	No	Abs
#3	Maker: World Board To extend the terms of the three WSC elected positions on the World Board currently set to expire in 2022 to 2023.	Yes	No	Abs
#4	Maker: World Board To approve the book contained in Addendum B, "A Spiritual Principle a Day" as Fellowship-approved recovery literature.	Yes	No	Abs

CONFERENCE APPROVAL TRACK MOTION				
#5	Maker: World Board To approve the Narcotics Anonymous World Services, Inc. budget for 2022–2023.	Yes	No	Abs

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# NARCOTICS ANONYMOUS WORLD SERVICES, INC.

## PROPOSED BUDGET FOR FISCAL YEAR 2023

	2019-20 Actual	2020-21 Actual	Proposed July 2022 - June 2023
	audited totals	unaudited totals	
<b>INCOME</b>			
<b>RECOVERY LITERATURE INCOME</b>			
BASIC TEXT: Hardcover English	\$1,650,767	\$1,401,916	\$1,472,012
BASIC TEXT: Translated	171,234	173,838	182,530
BASIC TEXT: Softcover	925,412	837,199	879,059
JUST FOR TODAY	646,785	711,121	746,677
IT WORKS: HOW & WHY	535,334	542,271	569,384
SPONSORSHIP BOOK	25,429	24,976	26,225
STEP WORKING GUIDES	767,993	752,102	789,707
LIVING CLEAN	344,444	360,844	378,886
GUIDING PRINCIPLES	134,015	126,001	132,301
<i>A Spiritual Principle a Day (contingent on WSC approval)</i>			470,000
ePUB BOOKS	131,701	132,890	139,534
LITERATURE INCOME (IRAN)	262,333	187,602	196,982
OTHER RECOVERY LITERATURE	1,096,184	417,825	438,716
<b>Subtotal</b>	<b>\$6,691,631</b>	<b>\$5,668,585</b>	<b>\$6,422,014</b>
<b>OTHER INVENTORY INCOME</b>			
MEDALLIONS	\$731,120	\$686,989	\$721,338
KEYTAGS & CHIPS	1,114,993	627,704	659,089
NON-FIPT INFORMATION BOOKLETS	18,872	7,701	8,086
SERVICE MATERIAL	135,469	65,002	68,252
SPECIALTY ITEMS	70,671	98,344	103,261
MIRACLES HAPPEN	15,304	19,227	20,188
<b>Subtotal</b>	<b>2,086,429</b>	<b>1,504,966</b>	<b>1,580,215</b>
SHIPPING	\$545,699	\$541,735	\$568,822
DISCOUNTS	(1,264,218)	(953,367)	(1,001,035)
DEVELOPMENTAL SUBSIDIES & ALLOWANCES	(121,754)	(124,377)	(130,596)
<b>Subtotal</b>	<b>(\$840,272)</b>	<b>(\$536,009)</b>	<b>(\$562,810)</b>
	=====	=====	=====
<b>Gross Literature Income (less discounts)</b>	<b>7,937,788</b>	<b>6,637,541</b>	<b>7,439,418.54</b>
<b>Gross Literature Income (without Iran)</b>	<b>7,675,454</b>	<b>6,449,939</b>	<b>7,242,436</b>
<b>RECOVERY LITERATURE COST OF GOODS SOLD</b>			
BASIC TEXT: Hardcover English	\$365,653	\$258,260	\$304,746
BASIC TEXT: Translated	29,266	35,685	42,108
BASIC TEXT: Softcover	131,097	112,639	132,914
JUST FOR TODAY	72,992	75,454	89,036
IT WORKS: HOW & WHY	107,229	82,824	97,732
SPONSORSHIP BOOK	4,291	4,852	5,726
STEP WORKING GUIDES	89,886	70,823	83,571
LIVING CLEAN	77,328	53,940	63,650
GUIDING PRINCIPLES	27,695	20,204	23,841
<i>A Spiritual Principle a Day (contingent on WSC approval)</i>			70,000
ePUB BOOKS	39,464	39,867	47,043
LITERATURE PRODUCTION (IRAN)	283,066	100,338	118,399
OTHER RECOVERY LITERATURE	211,455	78,449	92,570
<b>Subtotal</b>	<b>1,439,422</b>	<b>933,335</b>	<b>1,171,335</b>

**NARCOTICS ANONYMOUS WORLD SERVICES, INC.**

**PROPOSED BUDGET FOR FISCAL YEAR 2023**

	2019-20 Actual	2020-21 Actual	Proposed July 2022 - June 2023
	audited totals	unaudited totals	
<b>OTHER INVENTORY COST OF GOODS SOLD</b>			
MEDALLIONS	\$151,907	\$127,309	\$150,225
KEYTAGS & CHIPS	260,055	118,092	139,349
NON-FIPT INFORMATION BOOKLETS	3,247	1,733	2,045
SERVICE MATERIAL	38,949	15,288	18,040
SPECIALTY ITEMS	1,467	32,802	38,706
MIRACLES HAPPEN	2,985	3,710	4,378
INVENTORY ADJUSTMENT	0	16	0
<b>Subtotal</b>	<b>\$458,610</b>	<b>\$298,950</b>	<b>\$352,743</b>
	=====	=====	=====
<b>Total Cost of Goods Sold</b>	<b>\$1,898,032</b>	<b>\$1,232,285</b>	<b>\$1,524,078</b>
<b>Total Cost of Goods Sold (without Iran)</b>	<b>\$1,614,966</b>	<b>\$1,131,947</b>	<b>\$1,405,679</b>
	=====	=====	=====
<b>Net Literature Income</b>	<b>\$6,039,756</b>	<b>\$5,405,256</b>	<b>\$5,915,340</b>
<b>Net Literature Income (without Iran)</b>	<b>\$6,060,488</b>	<b>\$5,317,992</b>	<b>\$5,836,757.16</b>
<b>FELLOWSHIP CONTRIBUTIONS by donor type</b>			
Members	\$209,231	\$638,440	\$715,053
Groups	83,514	125,255	140,286
Areas	126,147	157,056	175,902
Regions	520,773	650,406	728,455
Events/Conventions	31,339	84,694	94,858
Unity Day	0	0	0
Zonal & Other Forums	28,205	75,164	84,183
<b>Total Contributions</b>	<b>\$999,209</b>	<b>\$1,731,015</b>	<b>\$1,938,737</b>
<b>Other Income</b>			
LICENSED VENDOR PAYMENTS	\$35,718	\$12,550	\$30,000
INTEREST	14,916	9,461	10,000
MISCELLANEOUS	(11,502)	1,272	0
INTERBRANCH	(1,029)	(1)	
<b>Total Other Income</b>	<b>\$38,104</b>	<b>\$23,282</b>	<b>\$40,000</b>
	=====	=====	=====
<b>OPERATING INCOME (Not including event specific)</b>	<b>\$7,077,069</b>	<b>\$7,159,554</b>	<b>\$7,894,077</b>
<b>OPERATING INCOME (Not including Iran)</b>	<b>\$7,097,802</b>	<b>\$7,072,290</b>	<b>\$7,815,494</b>

**NARCOTICS ANONYMOUS WORLD SERVICES, INC.**

**PROPOSED BUDGET FOR FISCAL YEAR 2023**

	2019-20 Actual	2020-21 Actual	Proposed July 2022 - June 2023
	audited totals	unaudited totals	
<b>EXPENSE</b>			
<b>LITERATURE PRODUCTION &amp; DISTRIBUTION</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PRODUCTION	\$75,855	\$851,599	\$872,889
TRANSLATIONS (not included in Cost of Goods)	47,772	33,053	33,879
LITERATURE DISTRIBUTION (IRAN)	33,746	(216,812)	33,000
SHIPPING	486,611	539,066	552,543
BUSINESS PLAN WORKGROUP	1,170	0	0
LEGAL	442,880	242,442	248,503
LIT P&D TRAVEL AND EXCHANGE EXPENSES	324,036	(30,149)	7,000
ACCOUNTING	\$ 22,165	\$ 20,257	\$ 25,054
PERSONNEL (Includes amt budgeted to variable projects)	1,412,337	884,384	1,367,305
OVERHEAD	812,250	447,880	595,503
TECHNOLOGY	125,018	151,654	187,572
<b>Total Literature Production &amp; Distribution</b>	<b>\$3,783,841</b>	<b>\$2,923,374</b>	<b>\$3,923,248</b>
<b>Total Literature Production &amp; Distribution (without Iran)</b>	<b>\$3,750,094</b>	<b>\$3,140,186</b>	<b>\$3,890,248</b>
<b>WORLD SERVICE CONFERENCE SUPPORT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$5,154	\$2,508	\$10,000
WORLD SERVICE CONFERENCE BIENNIAL MTG	50,741	184	512,000
WORLD BOARD	120,330	1,998	122,000
HUMAN RESOURCE PANEL	20,076	399	20,076
WSC COFACILITATORS	1,782	-	6,000
ACCOUNTING	\$ 12,832	\$ 11,728	11,728
PERSONNEL (Includes amt budgeted to variable projects)	817,669	512,012	640,015
OVERHEAD	470,250	259,299	278,746
TECHNOLOGY	72,379	87,800	87,800
<b>Subtotal</b>	<b>\$1,571,213</b>	<b>\$875,928</b>	<b>\$1,688,365</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
FUTURE OF WSC	22,688	0	
<b>Total World Service Conference Support</b>	<b>\$1,593,901</b>	<b>\$875,928</b>	<b>\$1,688,365</b>

**NARCOTICS ANONYMOUS WORLD SERVICES, INC.**

**PROPOSED BUDGET FOR FISCAL YEAR 2023**

	2019-20 Actual	2020-21 Actual	Proposed July
	audited totals	unaudited totals	2022 - June 2023
<b>FELLOWSHIP DEVELOPMENT</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
PUBLICATIONS	\$49,429	\$5,471	\$5,608
FELLOWSHIP SUPPORT	122,001	1,094	15,000
PUBLIC RELATIONS	34,808	500	3,000
DEVELOPMENTAL LITERATURE	458,370	228,182	343,276
ACCOUNTING	\$20,415	\$18,658	13,860
PERSONNEL (Includes amt budgeted to variable projects)	1,300,837	814,565	756,381
OVERHEAD	748,125	412,521	329,427
TECHNOLOGY	115,149	139,682	103,763
<b>Subtotal</b>	<b>\$2,849,133</b>	<b>\$1,620,672</b>	<b>\$1,570,316</b>
<b>VARIABLE OPERATIONAL EXPENSES</b>			
DAILY MEDITATION BOOK	59,444	23,657	0
MENTAL HEALTH/ILLNESS PAMPHLET	990	-	-
<b>Subtotal</b>	<b>\$60,435</b>	<b>\$23,657</b>	<b>\$0</b>
<b>Total Fellowship Development</b>	<b>\$2,909,568</b>	<b>\$1,644,330</b>	<b>\$1,570,316</b>
<b>EVENTS</b>			
<b>FIXED OPERATIONAL EXPENSES</b>			
FUTURE (AND PRIOR) CONVENTIONS	\$6,138	\$8,618	\$8,834
ACCOUNTING	\$2,916	\$2,665	2,665
PERSONNEL (Includes amt budgeted to variable projects)	185,834	116,366	145,458
OVERHEAD	106,875	58,932	63,351
TECHNOLOGY	16,450	19,955	19,955
<b>Total Events</b>	<b>\$318,214</b>	<b>\$206,536</b>	<b>\$240,263</b>
	=====	=====	=====
<b>EXPENSE (For activity areas only)</b>	<b>\$8,605,523</b>	<b>\$5,650,168</b>	<b>\$7,422,192</b>
<b>EXPENSE (Activity Areas w/o IRAN )</b>	<b>\$8,571,776</b>	<b>\$5,866,980</b>	<b>\$7,389,192</b>
<b>EXCESS REVENUE/EXPENSE (Cash Activities only)</b>		<b>\$1,509,386</b>	<b>\$471,885</b>
<b>Non Cash Items</b>			
<b>Depreciation and Amortization Expense</b>		406,203	375,000
<b>TOTAL EXPENSE</b>	<b>\$8,605,523</b>	<b>\$6,056,371</b>	<b>\$7,797,192</b>
<b>EXCESS REVENUE/EXPENSE</b>	<b>(\$1,528,454)</b>	<b>\$1,103,183</b>	<b>\$96,885</b>
<b>EXCESS REVENUE/EXPENSE (without Iran)</b>	<b>(\$1,473,975)</b>	<b>\$799,107</b>	<b>\$51,302</b>